

IMOLA, January 25th 2023

PRESS RELEASE

RIF MGR

N° PROT COM_2023_S0002_COLLABORATIO
N AGREEMENT SCHUMOTO.DOC

SCHUMOTO COLLABORATION AGREEMENT

Aliant Battery and Schumoto have formalized their relationship, started in 2013, through a distribution agreement in force since last August 1st 2022.

The agreement provides that Schumoto is the exclusive distributor of Aliant Battery brand STARTER BATTERIES products in Austria.

Aliant will then supply the Austrian distributor with YLP series lithium iron phosphate batteries and chargers.

An important step for the two companies which are thus linked to a partnership that will lead Aliant to increase its market share through the sale and acquisition of new customers.

Davide Dal Pozzo, CEO of Aliant Battery, said: “Schumoto represents a partner that after a long time engagement, becomes official. We are happy to have such a distributor for powersport batteries in Austria!”.

“For us Aliant was the perfect partner to start our journey into the world of lithium iron phosphate batteries, as our company vision is to only offer brands with top quality, in which our customers can trust. Therefore it was an easy decision to continue our successful story” Klemens Schuller, general manager of Schumoto on signing the new agreement.

Company information:

ALIANNT BATTERY, born as a division within ELSA Solutions Srl, a reality operating in the world of industrial automation and power electronics since 1982, has instead started since 2009 a long journey dedicated to the production of lithium battery packs, progressively orienting its focus on medium and large capacity storage solutions. It develops electrification systems for vehicles and industrial vehicles, full electric and hybrid (mild, plugin, extended range) and energy conversion systems based on the most modern and advanced electronic technologies.

SCHUMOTO HANDELSGESMBH & CO NF KG, born in 1978 in Linz in Austria is the largest Austrian supplier of spare parts and accessories for two-wheeled vehicles. It supplies around 700 specialist dealers with absolute reliability and the highest delivery quality. Since 2020, their products – including the Aliant YLP range – can also be purchased on Schumoto’s latest enduser platform www.parts4riders.at.